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[Http://jodiefrancisco.prudentialcal.com](http://jodiefrancisco.prudentialcal.com)



Encino Woods News

Jodie Francisco
Your "Eye" On Real Estate
Prudential California Realty/
John Aaroe Division
818-817-4236

**Call today for your
free market analysis**



**Tip of
the
month...Int
erest rates
are averag-
ing 5.38%
for a 30
year fixed
for the
week of
March 18,
2004 ac-
cording to
Freddie
Mac**

Neighborhood Resources

I'd like to put together a neighborhood resources guide. If you have a service or business that might be of interest to our neighbors, please e-mail me (jodiefrancisco@aol.com), or call me at 818-817-4236, with your information so that I may include it. We have painters, contractors, babysitters etc. I'd like to include it with next month's newsletter, so please get the information to me soon! Thanks again for all your comments and suggestions, and your positive feedback on my newsletter!!!

Hot Properties

16459 Otsego	2+2	\$550,000	Sold
16151 Hartsook	3+2 list	\$769,000	\$772,500 Sold
4936 Hayvenhurst	3+3	\$680,000	Pending

Just Listed

16158 Hartsook	4+2.5	\$829,000
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If your home is currently listed this is not intended as a solicitation. Information from CrisNet MLS and does not necessarily represent sales of Prudential John Aaroe or Jodie Francisco